Trail's End

## SCOUT SALES SCRIPT

**Practice this script to maximize sales.**

"Hello, my name is_____ and I'm with pack / troop _____. I am trying to earn my way to _____ and support our camp programs. I have many DELICIOUS flavors of popcorn and _____ is my favorite because _____! Can I count on your support to help fund my adventures?"

(Hand pen and order form to customer)

*When you have completed your presentation, be sure to thank everyone, even if they didn't buy anything!*

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